



СТОПАНСКА КОМОРА
НА СЕВЕРНА МАКЕДОНИЈА
ECONOMIC CHAMBER
OF NORTH MACEDONIA



SEV
Hellenic Federation of Enterprises



ENTERPRISE GREECE
INVEST & TRADE

50 SEVE
YEARS OF SERVICE
GREEK EXPORTERS ASSOCIATION

LIST OF GREEK COMPANIES

BUSINESS FORUM AND BILATERAL MEETINGS - NORTH MACEDONIA–GREECE

November 6, 2025 | Economic Chamber of North Macedonia, 5th floor, hall 4 | 11 AM – 4 PM

NO.	COMPANY	SECTOR	REPRESENTATIVE	COMPANY PROFILE	FIELDS OF INTEREST	SECTOR/ INDUSTRY OR REQUESTED PARTNER	ACTIVITIES OF REQUESTED PARTNER
1	ALMANDA S.A.	Food & beverage	Ioannis Magkoutas, CEO	Process, packaging & trade: olives, olive oil, nuts & dried fruits	Exports	Mainly olives	Importer, distributor
2	BD INVENTIONS	Pharma, food, raw materials, agriculture	Vasilios koulos, CEO	BD Inventions is a new startup, fast-growing Greek company specialized in the research, development and manufacturing of scientific instruments for many applications from agriculture to oil and natural gas exploration. We also provide a wide range of reliable and accurate laboratory and scientific equipment and instruments for the realization of chemical tests of quality control. Our driving force is to provide products that meet and exceed our customers' requirements. The close collaboration of our experienced team with our customers, we can ensure that we provide not only technologically advanced products, but also a value chain through the whole process. Premium products along with	Exports, services, cooperation, representation	Laboratory equipment	Distributor, retailer





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				excellent technical support help our customers achieve their goals. BD Inventions is a member of Elevate Greece, the official platform and leading resource of the Greek startup ecosystem supported by the Greek government. In 2023, the company became a member of egg's (enter • grow • go), the most successful business accelerator in Greece run by Euro Bank in partnership with Corallia. Our quality management system is ISO 9001 certificate.			
3	CICERO HELLAS SA	Solar Thermal Energy	Nikolaos Machairas, Export Director	Solar Collectors, Solar Water heaters, Vertical Hot Water Tanks, Storage Tanks	Exports, Representation	Solar Collectors, HVAC products, Doemstic Hot Water companies, Constructors, Installers, Hot water Tanks.	Importer, Distributor , Wholesaler, Installer, Contractor
4	DIONYSSOMARBLE SA	Marbles	Andreas Ioannis Alt, Chairman	Marble	Imports, exports etc.	marbles	Importer, Exporter
5	DP PUMPS MANUFACTURERS S.A.	Water Pumps Construction	Georgios Polemis, President	DP PUMPS Group is a leading pump manufacturing company in Greece and South East Europe region. Our company has the accumulated experience of many decades in the construction of pumps for projects especially for power plant, infrastructure and	Exports, Representation	Distributor, Exporter	Distributor, Exporter





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				several more demanding projects, Worldwide. With the latest addition of AVERSA within our group of companies (the leading pump manufacturer of Romania with 130 years of history), we have expanded our product range including horizontal heavy duty pumps for the oil & gas industry following API 610 standards. In our program, we have a big range of centrifugal pumps which are suitable for several applications in a power plant, such as: - Vertical Pumps for Cooling (main & auxiliary). - Concrete Volute Pumps for Cooling - High Pressure boiler feed pumps (electric driven) - Condensate extraction pumps. - Desalination intake. - All miscellaneous pumps (Like Horizontal Pumps End-Suction type, Sump type vertical pumps, axial split casing pumps etc.)			
6	ELEA LAND	Food (Olive Oil , Olives) And Wines	Yiannis Bairaktaris, Managing Director	Extra Virgin Olive Oil , Olive Oil Blends , Olives , Wines	Exports	Food And Wines Sector	Importer, S/M , Horeca





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7	ELNOVIS ELECTRICAL IKE	Marine & Energy	Dimitris Alexopoulos, Managing Director	Cables & cable accessories	Shipping, Energy, Renewables & Building industries	Shipping, Energy, Renewables & Building industries	Importer, Distributor, Retailer, Installer
8	EURIMAC S.A.	Food Sector	Sven van Asperen, Export Manager	Eurimac S.A. is a leading pasta producer based in Kilkis, Greece, founded in 1996 as a joint venture between MAKVEL S.A. and Italy's EURICOM Group. With a production capacity of 85,000 tons per year, the company manufactures a wide range of pasta products from 100% Greek durum wheat. Eurimac exports to over 60 countries, supplies major retailers with branded and private-label pasta, and is certified to top international standards (ISO, BRC, IFS, FSMA). Known for its sustainability initiatives—such as energy from rice husks—and its commitment to quality, Eurimac combines Greek tradition with modern technology for global markets.	Export of Pasta products	Wholesale / Retail / Distribution	Importer, Distributor, Retailer
9	EYDAP S.A.	Public Utilities, Water And Sewerage Company	Petros Matsoukis, Executive Director - Member Of The Board	The Athens Water Supply and Sewerage Company S.A.	Water and sewerage companies	Water Supply and Sewerage Companies	Cooperation with other companies of the same sector





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10	FEDON S.A.	Industry Of Confectionery	Elena Porlou, Exports Manager	Industry of Confectionery	Exports	Confectionery	Retailer
11	GALENICA S.A.	Pharmaceutical Industry	Yiota Tsihli, Exports Projects Manager	Galenica is one of the largest Greek pharmaceutical companies which promotes research and serves health with consistency and scientific responsibility, by developing high-quality and innovative pharmaceutical products. Galenica offers a wide range of Rx portfolio covering the majority of therapeutic categories as well as O.T.C., Consumer Health Care high-end products in the field of self-medication and primary health care.	Exports	Pharmaceutical	Distributor
12	GEFSINUS	Food Industry	Constantinos Antoniou, Executive Vice President	GEFSINOUS is one of Greece's leading contract catering companies, specialized in the production and delivery of freshly cooked meals, the operation of canteens and restaurants at client sites (such as educational institutions, hospitals and industrial units), and the organization of corporate events.	Exports / Cooperation / Representation	Food & Beverage	Importer, Distributor, Retailer,
13	GLOBE WILLIAMS DOO Skopje	Facility Management	Erion Emiri, Country Manager	Total Facility Management Services (Cleaning, Maintenance, HVAC, Laundry, Waste Management, Catering etc)	Services, Investments, Cooperation.	Facility Management, Real Estate.	All of the above.





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14	HELLENIC AUTHENTIC GOODS	Greek Foods & Beverages	Simon Diamantidis, Export Advisor	Hellenic Authentic Goods (HAGS) by Masoutis Super Market is a Greek export company dedicated to excellence, supplying superior quality Greek products to the global market. More than 1000 products are ready for export. Rooted in tradition and authenticity, we supply the world with products that stand out for their exceptional quality and uniqueness. Our mission is simple yet powerful: to bring Greece to the forefront of the international market through products that showcase the authenticity and rich flavors of the Greek land. From premium food and beverages to high-value specialty products, HAGS ensures that every partnership is built on quality, trust, and efficiency.	Exports to North Macedonia	Food & Beverages ,requested for importer in North Macedonia	Importer, Distributor, Retailer
15	ISOMAT S.A.	Building Chemicals, Mortars And Paints	Natalia Kereselitze, Area Export Manager	ISOMAT is a Greek Multinational Group specializing in the development and manufacture of building chemicals, mortars and paints. For over 40 years, ISOMAT has been making a history of quality, reliability, advanced technical know-how	Imports and distribution of building chemicals, mortars and paints	Building Chemicals, Mortars And Paints	Importer And Distributor Of Building Chemicals, Mortars And Paints





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				and continuous business growth. It has three production plants; one in the parent company in Greece and two in its subsidiaries in Romania and Serbia. In addition, it has three commercial subsidiaries in Germany, Bulgaria and Slovenia and exports to over 80 countries worldwide. The ISOMAT Group produces and distributes an extensive range of more than 350 high-quality products falling under the following 8 product categories: Waterproofing External Thermal Insulation Paints & Surface Protection Tile & Natural Stone Installation Concrete Admixtures & Repair Products Masonry Construction & Repair Industrial floorings Microcement Coatings & Decorative Floorings For more information about activities of the company and the range of the products please visit our website https://www.isomat.eu/			
16	KOUGIOUMTZI S M & Co - ANATOMIC LINE	Pharmaceutical/Parapharmaceutical	Anestis Kougioumtzis, Owner	Soft Orthopedic Supports , Asthma Treatment Devices	Imports / Exclusive Representation	Pharmaceutical sector	Importer /Distributor of Pharmaceutical products,





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							Pharmacy Chains, Medical Shops Chains
17	PETROS PETROPOULOS GROUP	Representation - Manufacturing	Michael E. Economakis, Executive Chairman	PETROS PETROPOULOS AEBE, established in 1922, is entering its second century of Leadership and Innovation in the Greek automotive related distribution and manufacturing business, employing more than 200 individuals. It manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, lubricants, batteries and tires of premium manufacturers. The Company has a leading position in the Greek market in the sectors which it serves. In 2022 a new Business Unit was formed, the Innovation Business Unit (IBU), highlighting yet again the continuous strive from the company to innovate and its vision towards the next 100 years. A year later the Ecoshift initiative was launched focusing on serving	Exports / Cooperation	Automotive	Importer/ Distributor





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				sustainability and circular economy holistically, by promoting and supporting micromobility, energy technologies, power storage and recycling solutions. The Company reached a historic record in 2024 with approximately annual sales revenues, exceeding €230m and EBIDTA exceeding €17m. The Company is in Athens, 96-104 Iera Odos. Listed in the Athens Stock Exchange since 1999.			
18	PHARMALEAD VITORGAN LTD	Food Supplements, Dermocosmetics, Medical Devices	Christodoulos Paraschiakos, Exports Director	Developing & exporting food supplements, dermocosmetics, medical devices	Distributors of food supplements, dermocosmetics, medical devices to pharmacies	Medical, pharmaceutical	Distributor
19	POSS - Driving Innovation in Functional Foods	Food Industry	Patroklos Varelzis, Co-founder	Food Product innovation, product testing, health claims, nanotechnology applications, bioavailability, processing optimization	Services, Cooperation	Food, medical, pharmaceutical	Manufacturer, Research, Development
20	SIDENOR STEEL INDUSTRY SA	Metallurgy	Stavros Iampropoulos, Strategy Senior Director	Steel manufacturing and trading from scrap steel recycling	Services, Investment	Service providers for Steel industry	Service providers for Steel industry





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21	STOUPAKIS CHIOS DISTILLERY S.A.	Distillery (Ouzo, Tsipouro, & Various Liqueurs)	Mike Doganis, Sales, Export & Business Development Manager	As there is expressed interest for our products/brands from various consumers for ouzo Kazanisto, tsipouro Mavro Rodo and Homeric mastiha liqueur, we are interested in the distribution of our products in North Macedonia.	To export our products to North Macedonia	Distributor of wine and spirits	Importer distributor of spirits To have and organized distribution channel, and have the desire to develop our brands.
22	TERNA S.A.	Construction - Infrastructure Projects - Renewable Sources	Efstathios Natsis, Executive Director Development	GEK TERNA Group is the leading Greek Group in Construction, Energy, Infrastructure and Environmental Concessions, with a strong international footprint and 9,000 employees worldwide. The Group holds top positions across infrastructure, power generation both renewable and fossil, supply & trade of electricity, concessions and waste management. With an active investment program of €10 billion and a construction backlog of €6.7 billion, GEK TERNA combines operational scale with project execution expertise. GEK TERNA is listed on the Athens Stock Exchange (FTSE / ATHEX Large Cap). Visit www.gekterna.com .	Construction , Energy	Construction , Energy	Construction & Road Materials, Quarry Materials Infrastructure Sub-Contractors





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23	ZIEGLER HELLAS SA	International Freight Forwarding & Logistics	Konstantinos Konstantopoulos, Director	International Transport, Road Air Sea, Logistics, National Transport, B2b, B2c, Exhibitions	Freight Forwarding, International & National Transport, Logistics, B2b B2c	International & National Transport Company, Commercial Companies Import Export National	Freight Forwarding, International & National Transport, Logistics, B2b B2c, Exhibitions We Are Looking For Partners, Investment In Transport And Logistics
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